

# Financial Best Practices For 2<sup>nd</sup> Year Medical Students

Presented by Brandon Barfield Director and Founder



# Financial Literacy Verification

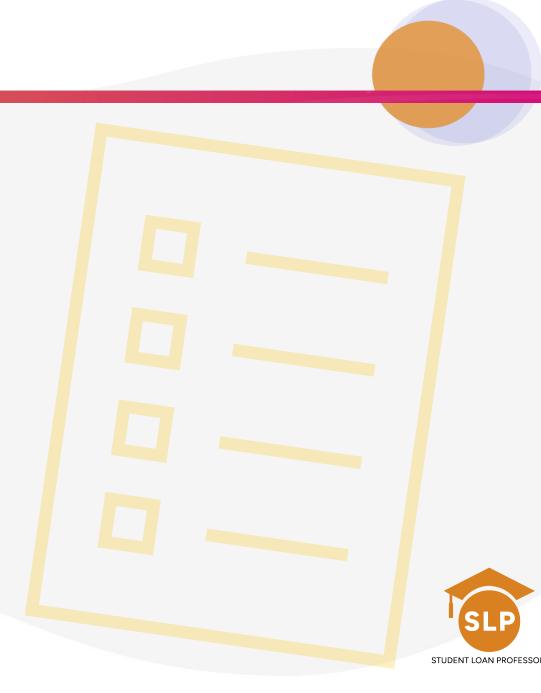


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# Agenda

- Credit Fundamentals
  - Components of a credit score
  - Building credit
  - Protecting credit
- Intro to Student Loan Strategies
  - Repayment Programs
  - Forgiveness Programs
  - Employer-sponsored benefits
  - NHSC



# Understanding Credit



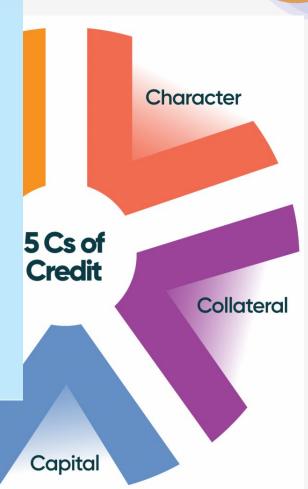
### What Is Credit





Credit allows you to borrow money to make a purchase and then pay off that purchase at a later date.

INTEREST FEES	Yes	Yes	No
REPAYMENT TERM	Flexible	Fixed	Flexible

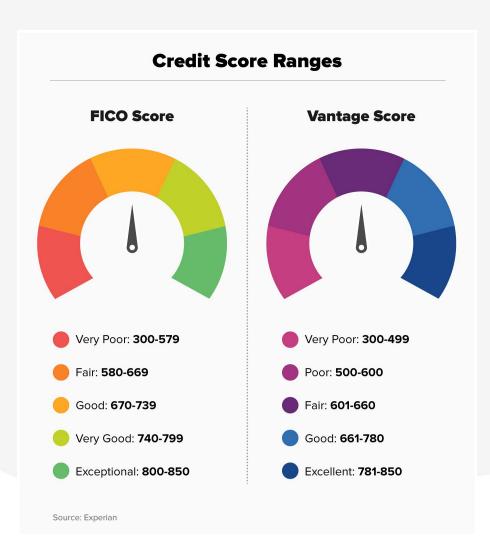






# Why is my credit score important?

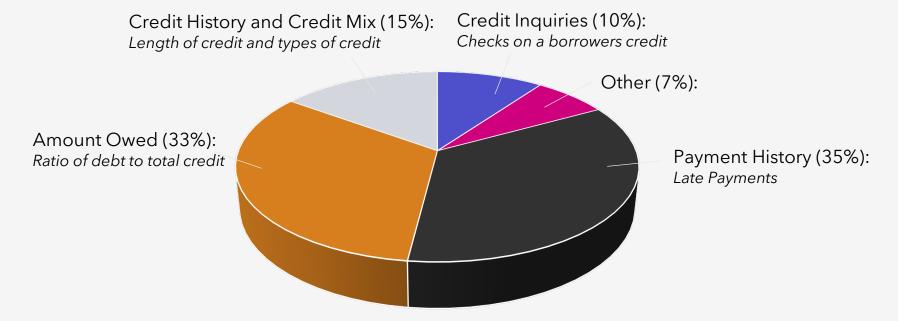




- FICO's below 650 often denied loans
- FICO's above 750 get the best rates
  - Lower rate = less monthly cost
- Your FICO can impact your credibility as a borrower and a person



# Components of a Credit Score



Standardized credit scores provide lenders of all types with valuable criteria used to determine how appropriate you are for a certain loan.





# Building A Solid Credit History

- Create stable monthly payment history:
  - Consistently make all payments on time
- Increase total available credit:
  - Keep debt utilization under 30% of total credit availability
  - Pay down balances on loans and credit cards
- Clear up any bad debt or misinformation:
  - Review credit history and report any inconsistencies
- Keep hard inquiries at a minimum:
  - No more than 6 inquiries in 6 months
- Take steps to protect your credit
- Diversify credit mix:
  - Utilize multiple forms of credit





### Credit Cards

### Borrowed funds issued by a bank

### **Pros**

- Lots of rewards available
- Build and monitor credit
- Protection
- Can be used as emergency fund

### Cons

- Fees/interest
- Debt accumulation
- Requires disciplined spending







# Obtain Your Credit Report



### 3 Credit Reporting Bureaus





Experian <a href="http://www.experian.com/">http://www.experian.com/</a>



TransUnion www.transunion.com

- Pull your free credit report here: <u>www.annualcreditreport.com</u>
- Many credit cards give access
- Credit Karma pulls from Equifax and Transunion



# Repayment Options

# Legislative Update

### The "Big, Beautiful Bill" has passed

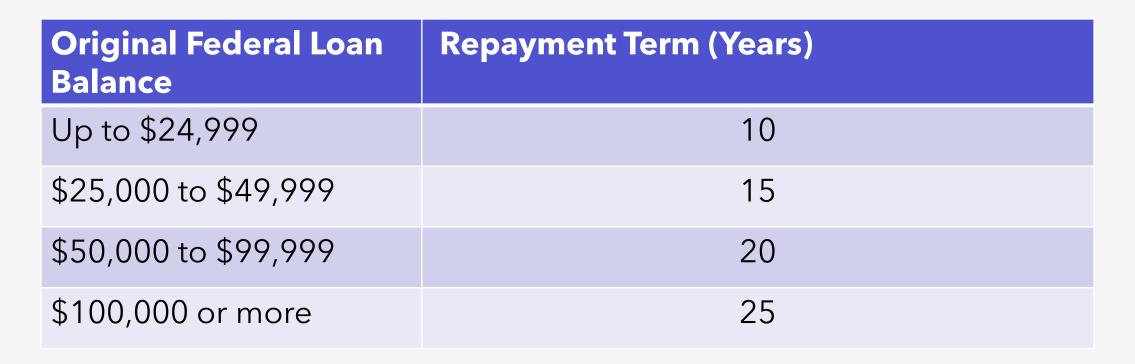
- NEW Repayment Options
  - Standard Plan (tiered)
  - Repayment Assistance Plan (RAP)
- All existing repayment plans (SAVE, PAYE, ICR, IBR) sunsetting July 1, 2026, for late borrowers
- PSLF remains untouched (for now)







## New Standard Plan (Tiered)





### What is an IDR Plan?

### **Income Driven Repayment**

Looks at your income level, instead of your debt level, to determine how much you must pay each month.

Designed for those with high debt-to-income ratios to prevent you from "drowning in debt."



### What is the RAP Plan?





# Budgeting for Loan Repayment

\$400k 6.125%

Standard Payment (25 yr)	\$2,608 =	\$31,296 annuall	у	
Monthly Interest in Forbearance	\$2,035 Avg =	\$24,500 annually	У	
Resident Salary	\$70,000	\$71,050	\$73,182	\$75,377
Previous Yr AGI	\$0	\$35,000	\$71,050	\$73,182
RAP Payment	\$10	\$88	\$408	\$414

\$97,712 in Interest Savings!

Liquidity During Training.

Payments Count Toward PSLF.



# What is Public Service Loan Forgiveness?

### Eligible Loans

- Direct Stafford, Direct Grad PLUS, Direct Consolidation
- Other government education loans may be consolidated

### Eligible Payments

- Borrower must use an IDR or standard 10-year payment plan
- Make 120 on-time payments (10-year minimum)

### Eligible Employment

- Borrower must be directly employed by a federal, state, or local government entity, tribal, or 501(c)3 non-profit
- Requires 30hrs average per week

Most Residents are PSLF-qualified during Training





# National Health Service Corps

### Qualified Specialties

 Family Med, Internal Med, Peds, OB/GYN, Geriatrics, Behavioral Health providers

### **Qualified Sites**

- Health Professional Shortage Areas.
- HRSA certified sites.

### Benefit

- Full-time: Offers repayment of up to \$50k-\$75K for 2yr service
- Additional \$40k for maternity care professionals
- Lower awards (up to \$30k) available for sites with lower HPSA scores.
- Half-time: Offers reduced repayment options
- Specific cutoff scores assigned each year.
- Up to \$5000 additional for Spanish speaking

### How to Apply

Monitor HRSA website to application window to open.

\$7500 monthly penalty for every month you don't fulfill your obligation!!!





## Employer-sponsored Repayment



### Show me the money!



### Lump Sum Repayment or Bonus

- Up to \$100k
- Taxable
- Is it paid to you or directly to lender/servicer?
- Not PSLF/IDR friendly

### **Annual Repayment or Bonus**

- Mostly IDR/PSLF friendly
- 5 year "forgivable loans" very common

### Direct Loan Repayment

- High variation with rules and setups
- Often works against IDR/PSLF



# Private Refinancing

### What does it mean to refinance?

REGULAR PAYMENT OPTION	5 Year	10 Year	20 Year
YOUR CURRENT LOAN RATES	7.27%	7.27%	7.27%
Refinanced Loan Balance	\$400,000	\$400,000	\$400,000
Regular Payment	\$7,972	\$4,700	\$3,166
Total Paid	\$478,292	\$564,023	\$759,925
Total Interest Paid	\$78,292	\$164,023	\$359,925
REFINANCE ESTIMATES	3.50%	4.50%	5.50%
REFINANCE ESTIMATES Refinanced Loan Balance	3.50% \$400,000	4.50% \$400,000	5.50% \$400,000
Refinanced Loan Balance	\$400,000	\$400,000	\$400,000
Refinanced Loan Balance Regular Payment	\$400,000 \$7,277	\$400,000 \$4,146	\$400,000 \$2,752
Refinanced Loan Balance Regular Payment Total Paid	\$400,000 \$7,277 \$436,581	\$400,000 \$4,146 \$497,449	\$400,000 \$2,752 \$660,359







# Looking Ahead

### MS3/OS3

- Physician employment dynamics
- Types of contracts
- WRVU's
- Negotiables vs nonnegotiables

### MS4/OS4

- Resident Paycheck
- Saving/Investing
- Health Insurance
- Personal Insurance
- Dealing with financial advisors
- Renting vs Buying module

### **Exit Counseling**

- IDR Plans
- PSLF
- Cost Savings Strategies
- Consolidation
- Dealing with Servicers
- Timeline



"Till debt do us part"
Brandon Barfield
Help@StudentLoanProfessor.com
StudentLoanProfessor.com

Wishing You the Best of Luck with your Career in Medicine.

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